

Dedicated Infrastructure

The healthcare sector IT provider

Company Y is a European IT provider servicing large healthcare service clients.

Company Y (540)

Executive summary



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The company previously relied on a globally known telecoms company to provide data center and IT infrastructure services, but after years of unsatisfactory uptime and service, decided to look for a more specialized infrastructure provider that matched their need for more careful attention, expertise and flexibility – as well as a more cost-effectiveness.

Solution and Value realized

1. High quality infrastructure

Penta was able to provide highly redundant and reliable infrastructure surpassing the previous supplier's up-time reliability many fold, proving to Company Y's clients that a well-known brand name does not translate into more reliability when it comes to highly specialized IT infrastructure environments.

2. Flexibility and service

With continuous direct contact between Penta and Company Y's high-level engineers, issues are solved quickly and with innovative and flexible solutions.

3. Cost-effectiveness

Company Y was able to halve the IT infrastructure compared to the global telecom provider costs because of Penta's specialized and existing infrastructure, and expertise.

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Services provided



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Penta Corporate Cloud



Dedicated, mirror infrastructure across 2 data centers



Windows and Linux licensing



Customer managed services



Dedicated account manager



24/7 monitoring and on-call



5-year+, enterprise backup and restore



On-going auditor-ready, regulatory compliant reports



99.999% SLA on the infrastructure

Monthly cost



Flexible, according to use. Average USD 42,000

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